

GLOBAL STRATEGIC SOLUTIONS

INTERNATIONAL

Your Growth Partner in Sourcing & Logistical Solutions

G S S I N T E R N A T I O N A L . C O





OUR VISION OUR SOLUTION

We aim to become the leading Business Growth Partner in world, Forging long Relationships, connecting businesses worldwide and also endeavoring to drive excellence in facilitating seamless international trade.

With our expertise and our ever growing global network. We have unwavering dedication to our clients and there individual company needs. We will be preferred choice for businesses seeking efficient, reliable, and profitable import/export solutions in today's complex and ever changing, interconnected world.

- GSS International is here to bridge the gap between business owners and manufacturers in China. Striving to Ensure your transparency and safe guarding from in-reputable manufacturers and only using the best.
- Our agency specializes in sourcing manufacturers across various industries, including but not limited to Automotive Industries, Mining Sector, Construction, Medical and more.
- Our Sister Company based in China identifies trustworthy manufacturers that meet your specific requirements. With our focus on both Risk Management and Quality, until our Clients are comfortable and the manufacturer has legally provided certification and evidence of high Quality we will not allow our clients to spend a single dollar.
- Our extensive Client Network internationally, In dealings with distributors across the globe from Africa, PNG, Australia and US allow us to have a key understanding of the global market place, economic struggles and the complex nature of international trade. Using our connections with the Chinese Government ensure we are able to negotiate highly competitive pricing for our clients.



Key Problems Forcing Change



The real issue that we find with our prospective clients, is that they have trouble dealing with difficultly in communication, negotiation, and clarity on the supply chain network from end to end, that comes with international logistics. As a result we have found they spend 200-300% larger material costs than they should due to unnecessary large amounts of middle men and monopolised networks which can be circumvented.

We understand that there is difficulty dealing with communicating, facilitating and sourcing products that are of capable providing our clients and organisations we partner with the quality their clientele expect.

- · Rising Costs in the Market and Global instability.
- Communicating and Transparency with Chinese Manufacturers to ensure that product quality is ensured.
- Having dealt with manufacturers prior and understanding that there is a solution to there cost needs, but unable to find time to source their products and validate there quality.
- Being able to Legally ensure, quality check, renegotiate pricing over time so they can continue to have best cost, without altering quality and wasting valuable time.
- Warehousing and stocking products, cost effectively overseas so that they can cut down cost further with larger orders and also transparency with shipping time. Effectively making a 3PL process without dealing with high domestic warehouse prices.
- Not having a vast network of high quality manufacturers at their disposal and connections with the Chinese government to help have a stronger ability to negotiate(or even having access or speaking directly to high quality manufacturers).
- With stories from clients we have dealt with who have tried to shift their sourcing to china have given us insight to understand that manufacturers in china. We understand they can go back on exclusive deals, patents, contracts specifying non competes, having good quality in the first instance, overtime falling off, Random cost rises without reason, delays and the inability to communicate properly.

CLIENT SUCCESS MODEL

Forged Partnership

- Our business operates with a focus on Maximizing our clients profits and growth. Minimizing time and Cost Sourcing.
- Overall, our business is dedicated to providing professional services, offering precise solutions to our clients while creating mutually beneficial partnerships. We will only work with those who want to have a long term relationship.
- With what our company offers there is no other full logistical service that provides the amount of mutual benefits that we offer, we understand that to be the best and have long term relationships with our partners we help provide an ecosystem so no matter what they need we can advise and connect.
- We understand our clients require individualistic needs as per client as per industry and we can adjust our structure accordingly to suit our clients needs.

Best in Market

- We assure our clients that they can save an average of 40% plus on their costs, along with 8-12 months of time typically spent on sourcing and communications. Our service includes ensuring quality assurance, legal representation, efficient logistics, shipping, and the best price.
- By maintaining there relationship with the manufacturers, sourcing new products, quality checks and renegotiating the deal for our clients we greatly ensure the ability for our clients to grow and scale.
- We ensure our Distribution and Client Network saves money before
 we apply our percentage, by ensuring that our service is a cost free
 benefit we negotiate our own profit and will not charge our client
 premium on a market price, but make our profit once we have
 attained best price.

Our Work is Never Done...

- Even so we are not done, to be the best you need to do things other just cant do. We realized if we drive multiple clients through a single high quality manufacturer which gives us more leverage with the manufacturer monopolizing our own manufacturers in China.
- With this business model we can expect to drive cost down for in some cases 10-30%. Also enabling us to become the best in each of the industries we work in and when taking on new clients.



ABOUT US

Our Forged Partnerships

Through our forged partnership with our Chinese Sister Company, we have privileged access to exclusive opportunities to cut costs in global supply chains, as well as insider qualifications to deal with both construction, medical, Automotive, Mining & Government organizations.

Our Help is Guaranteed... Let us work

With our Forged Partnerships, we ensure that our company strives to serve your business and its operational needs. We ensure that our commitment to helping you succeed is a requirement for our partnership before we sign you on. Let us work.. we love it. We will ensure that we can give you a better price, with either your current quality or better.









We Strive to Grow With you.

Our mission is to assist business owners to find reliable and costeffective manufacturing solutions. We Enable them to focus on growing their business, providing them more time to focus on scaling and operational needs. We want to be on the front lines as Growth Partners, providing our partners with the best solutions to build and grow their organizations.

Our Incredible and Robust Network

Our extensive network internationally, partnering with industry leading manufacturers. Gives us both leverage and an unfair advantage at the highest degree. Our Connections with quality manufacturers stemming from long prosperous relationships in both China's Manufacturers Landscape and Governmental Bodies ensure our clients have all the necessary tools to grow and command their industry. We only work with the best in both clientele and manufacturer.



FORGED PARTNERSHIP SERVICES



Level 1 - Best Price

- Best price from manufacturers in China. Gaining a Distributor level price.
- Logistics Handled and Certifications all met. To ensure our business partners have the necessary documents to uphold any legal and quality issues.



Level 2 - Warehousing

- Best price from manufacturers in China
- Warehousing options having all of your products warehoused and maintained for faster shipping and more control. Travelling with you to china educating you on how it works.
- Working with our Marketing Business Partners.
 Optional* to increasingly drive business
- IP and Patenting certain characteristics of your products to set you apart.



Level 3 - Manufacturing

- Best price from manufacturers in China negotiating to an unbeatable price. Logistics Handled
- Warehousing options available for stricter delivery times.
- Building manufacturers in China to have complete control of production. Including building your network and travelling with you to China.
- Marketing solutions with our marketing partners.
- Intellectual property or patenting solutions with our partners.



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